

Carlos Abou Jaoude is the founder and managing partner of “Abou Jaoude & Associates Law Firm”, and heads the Banking & Finance practice group.

Carlos has gained broad knowledge and more than twenty years of experience working in Europe and Beirut. He combines his legal capabilities and business perspective to handle major cross-border deals of first impression in the region.

He has particular expertise advising clients on banking and structured finance, transaction structuring, acquisitions, and he combines his legal capabilities and sought-after business perspective to handle major cross-border deals in the region.

His representative work includes advising on:

- A multi-million cross-border syndicated facility led by Deutsche Bank to a telecom group;
- A multi-million acquisition by a Lebanese bank of a listed European bank;
- The issuance by a commercial bank of preferred shares and the private placement thereof;
- The first-of-its-kind conversion of a financial company into an investment bank under Lebanese law;
- A multi-bank private placement initiative to finance the launch of a TV station;
- Several financing arrangements and tendering processes for a major media group;
- A private placement by an investment bank involving a fiduciary structure to finance the launch of a real estate project;
- The multi-million acquisition by an investment bank of a real estate company through the issuance of hybrid financial instruments;
- Acquisitions by the AfriCell group of several telecom operating companies in Africa;
- A multi-business family debt restructuring, the biggest in Lebanon’s recent history, involving a large real estate portfolio;
- Major EPC Contracts with the Lebanese Ministry of Energy and Water for the installation of power plants;

- The contracts for the rehabilitation and modernization of the electricity power grid in Lebanon; and
- Foreign financial institutions on Government bonds repos.

AFFILIATIONS & RECOGNITIONS

Carlos Abou Jaoude is admitted to the Beirut Bar and is a member of the International Bar Association.

He is a member of the board of EuroMena III, a leading fund operating in the Mena region including IFC, CDC, Proparco and European Investment Bank.

He is a member of the Board of Directors of a big number of large corporations operating globally in the media, real estate development, financing and capital venture business areas and sectors.

He is a member of the American Chamber of Commerce's (AmCham) Banking & Finance Committee, the mission of which is to support the financial sector in Lebanon in adapting to the changing regulatory environment internationally.

He is recognized as a *Leading Lawyer* by prominent directories including Legal 500, Chambers & Partners and IFLR1000.